

Dawson Davenport
Irvine, California
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Professional Summary: Results-driven industry professional with over 40 years of experience in business consulting and real estate services. Proven track record in providing strategic guidance and delivering tangible results for businesses across various industries. Skilled in business operations, asset management, debt and equity structuring, and business acquisition/disposition. Adept at analyzing complex challenges, developing innovative solutions, and optimizing business performance. Seeking challenging leadership opportunities to drive growth, enhance profitability, and maximize operational efficiency.

Experience:

DAVENPORT GROUP CONSULTING, INC. – President Business Consulting, Receivership and Bankruptcy Consulting, Real Estate Sales, Leasing, and Management, Construction Management, Development Management Oct 2016 – Present

TGG REALTY, INC. Full-Service Real Estate Management and Brokerage Group, Troubled Asset Management Sales and Leasing Oct 2016 – Present

DAVENPORT CONSULTING SERVICES – Business Consultant/Owner General Business Consulting focused on new business start-up organization, Business Operations, Real Estate Leasing, Real Estate Consultation, Construction Management, Facility Design, Facilities Operational Consulting Jun 2014 – Oct 2016

AMERICAN SPECTRUM MANAGEMENT GROUP, INC. – Director of Assets Receivership and Bankruptcy, Distressed Asset Management Jun 2010 – Mar 2015

CORNERSTONE ASG LLC. – Managing Member/Founder Full-Service Real Estate Advisory Services Oct 2008 – May 2012

REAL ESTATE PARTNERS INC – CEO Value Enhancement through Real Estate Asset Improvement, Strategic Acquisition, and Operational Management Jan 2001 – Sep 2008

IDM CORPORATION – President Full-Service Real Estate Development and Management, Project Development in Southern California Jan 1998 – Jan 2001

AMERICAN SPECTRUM REAL ESTATE SERVICES, INC – President Commercial Real Estate Management, Sales, and Leasing 1998 – 2001

IDM CORPORATION – Property Acquisitions, Asset Management, Sales, and Leasing Jun 1992 – Jan 1998

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WD ASSOCIATES, INC. – Vice President/Co-founder Multi-Family, Retail, and Industrial Property Development, Renovation, and Management Jan 1982 – Jun 1992

WAHLCO DEVELOPMENT COMPANY, INC. – Vice President Sales, Leasing, and Project Management of Commercial and Industrial Projects Jun 1980 – Dec 1982

Skills:

- Business consulting
- Strategic planning
- Operational optimization
- Financial analysis
- Debt and equity structuring
- Business acquisition/disposition
- Asset management
- Project management
- Risk assessment and mitigation
- Market analysis and research
- Business development
- Leadership and team management
- Effective communication and presentation skills

References: Available upon request